

## NANCIAL ANALYSIS FOR THE YEARS ENDING 30 JUNE 2019 - 2023

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|  | fic Packaging Cor |            |            |            |            |
|--|-------------------|------------|------------|------------|------------|
| Statement of Financial Perfo                                     |                   |            |            |            |            |
|  | 2019<br>\$        | 2020<br>\$ | 2021<br>\$ | 2022<br>\$ | 2023       |
| Revenue  | 14,996,000        | 3,955,000  | 3,969,000  | 16,498,000 | 19,672,000 |
| Other Income   | 154,000           | 161,000    | 126,000    | 272,000    | 390,000    |
| Total Revenue  | 15,150,000        | 14,116,000 | 14,095,000 | 16,770,000 | 20,062,000 |
| Net profit before tax  | 2,249,000         | 2,252,000  | 2,395,000  | 1,113,000  | 1,453,000  |
| Income tax Expense   | (222,000)         | (215,000)  | (250,000)  | (86,000)   | (699,000)  |
| Net Profit after tax   | 2,027,000         | 2,037,000  | 2,145,000  | 1,027,000  | 754,000    |
| Extraordinary item after tax                                     | -                 | -          | -          | -          |            |
| Net Profit after tax & Extraordinary item                        | 2,027,000         | 2,037,000  | 2,145,000  | 1,027,000  | 754,000    |
| OEI in net profit and extraordinary items after income tax       | -                 | -          | -          | -          |            |
| Net profit after Extraord. items and Income tax                  | 2,027,000         | 2,037,000  | 2,145,000  | 1,027,000  | 754,000    |
| attributable to members of the company                           | 2,016,000         | 3,603,000  | 5,200,000  | 6,905,000  | 7,492,000  |
| Total available for appropriation                                | 4,043,000         | 5,640,000  | 7,345,000  | 7,932,000  | 8,246,000  |
| Ordinary dividend provided for                                   | 440,000           | 440,000    | 440,000    | 440,000    | 440,000    |
| Preference dividend provided for<br>Transfer to general reserves | -                 | -          |            | -          | -          |
| Total appropriations   | 440,000           | 440,000    | 440,000    | 440,000    | 440,000    |
| Retained profit at year end                                      | 3,603,000         | 5,200,000  | 6,905,000  | 7,492,000  | 7,806,000  |

| Atlantic & Pacific Packaging Company Limited<br>Statement of Financial Position - for the financial year ended 30th June |           |             |              |               |            |  |  |
|--|-----------|-------------|--------------|---------------|------------|--|--|
|  | 2019      | 2020        | 2021         | 2022          | 2023       |  |  |
|  | \$        | \$          | \$           | \$            | \$         |  |  |
| Current Assets   |           |             |              |               |            |  |  |
| Cash Assets  | -         | 2,133,000   | 4,080,000    | 1,679,000     | 1,099,000  |  |  |
| Trade receivables  | 862,000   | 469,000     | 772,000      | 1,243,000     | 1,076,000  |  |  |
| Other receivables  | 161,000   | 380,000     | 189,000      | 202,000       | 575,000    |  |  |
| Inventories  | 2,374,000 | 3,269,000   | 4,121,000    | 5,035,000     | 4,978,000  |  |  |
| Short-term investment  | -         | -           | -            | -             | -          |  |  |
| Amounts owing by related companies   | 887,000   | 59,000      | 92,000       | 733,000       | 763,000    |  |  |
| Current income tax asset   | -         | 3,000       | -            | 441,000       | 376,000    |  |  |
| Total current assets   | 4,284,000 | 6,313,000   | 9,254,000    | 9,333,000     | 8,867,000  |  |  |
|  |           |             |              |               |            |  |  |
| Non-currents assets  |           |             |              |               |            |  |  |
| Property, plant and equipment  | 4,584,000 | 4,823,000   | 4,385,000    | 5,240,000     | 5,467,000  |  |  |
| Long-term investment   | -         | -           | -            | -             | -          |  |  |
| Term deposit   | -         | -           | -            | -             | -          |  |  |
| Future Income tax benefit  | -         | -           | -            | -             | -          |  |  |
| Intangible assets  | -         | -           | -            | -             | -          |  |  |
| Defferred Income Tax   | -         | -           | 24,000       | 75,000        | 111,000    |  |  |
| Right-of-use assets  | -         | 1,778,000   | 1,392,000    | 919,000       | 472,000    |  |  |
| Total non-current assets   | 4,584,000 | 6,601,000   | 5,801,000    | 6,234,000     | 6,050,000  |  |  |
| Total Assets   | 8,868,000 | 12,914,000  | 15,055,000   | 15,567,000    | 14,917,000 |  |  |
| Current liabilities  |           |             |              |               |            |  |  |
|  | 297,000   | 951,000     | 1,651,000    | 2,074,000     | 1,249,000  |  |  |
| Trade payables   |           |             |              |               |            |  |  |
| Other payables and accruals  | 302,000   | 283,000     | 221,000      | 232,000       | 281,000    |  |  |
| Current tax liabilities  | 50,000    | -           | 11,000       | -             | -          |  |  |
| Interest-bearing borrowings<br>Term Ioan - secured   | -         | -           | -            | -             | -          |  |  |
| Bank overdraft   | 394.000   | -           | -            | -             | -          |  |  |
|  | 394,000   | 456,000     | 567,000      | 398,000       | 11,000     |  |  |
| Amounts owing to related companies   | 8,000     | 456,000     | 567,000      | 398,000       | 11,000     |  |  |
| Inter-company loan   | 8,000     | 455,000     | 463,000      | 466.000       | 486,000    |  |  |
| Lease liability  |           |             |              |               |            |  |  |
| Total Current liabilities  | 1,051,000 | 2,145,000   | 2,913,000    | 3,170,000     | 2,027,000  |  |  |
| Non-current liabilities  |           |             |              |               |            |  |  |
| Deferred tax liabilities   | 238,000   | 209,000     | 250,000      | 393,000       | 1,057,000  |  |  |
| Lease liabilities  | 250,000   | 1.360.000   | 987.000      | 512,000       | 27.000     |  |  |
| Total non-current liabilities  | 238,000   | 1,569,000   | 1,237,000    | 905,000       | 1,084,000  |  |  |
| Total liabilities  | 1,289,000 | 3,714,000   | 4,150,000    | 4,075,000     | 3,111,000  |  |  |
| NET ASSETS   | 7,579,000 | 9,200,000   | 10,905,000   | 11,492,000    | 11,806,000 |  |  |
|  |           |             |              |               |            |  |  |
| <u>Equity</u>  |           |             |              |               |            |  |  |
| Contributed equity   | 4,000,000 | 4,000,000   | 4,000,000    | 4,000,000     | 4,000,000  |  |  |
| Reserves   | -         | -           | -            | -             | -          |  |  |
| Retained profits/accumulated losses  | 3,603,000 | 5,200,000   | 6,905,000    | 7,492,000     | 7,806,000  |  |  |
| Equity attributable to members   | 7,603,000 | 9,200,000   | 10,905,000   | 11,492,000    | 11,806,000 |  |  |
|  |           |             |              |               |            |  |  |
| OEI in Controlled Entities   |           |             |              |               |            |  |  |
| Contributed equity   | -         | -           | -            | -             | -          |  |  |
| Reserves   | -         | -           | -            | -             | -          |  |  |
| Retained profits/accumulated losses  | -         | -           | -            | -             | -          |  |  |
| Total outside equity interest in controlled entities<br>TOTAL EQUITY   | 7.603.000 | - 9,200,000 | - 10,905,000 | - 11,492,000  | 11,806,000 |  |  |
| 1,005,000 2,200,000 11,492,000 11,806,000  |           |             |              |               |            |  |  |
| Total Revenue & NPAT Trend   |           | Volume. V   | alue Traded  | & Share Price | Trend      |  |  |
| Millions   |           |             |              |               |            |  |  |
| \$24.0 T   |           | housands    |              |               | Price (\$) |  |  |
|  |           | 120 –       |              |               | - 3.60     |  |  |
| \$20.0 -   |           | -20         | _            | $\sim$        | - 3.20     |  |  |
| \$16.0   |           | 80 -        |              |               | - 2.80     |  |  |
| \$12.0   |           | 80 -        |              |               | - 2.40     |  |  |

| \$20.0 - | -      |        |        |             |         |  |
|----------|--------|--------|--------|-------------|---------|--|
| \$16.0   | -      |        | _      |             |         |  |
| \$12.0 - | -      |        |        |             |         |  |
| \$8.0    | -      |        |        |             |         |  |
| \$4.0    |        |        |        |             |         |  |
| \$0.0 -  |        |        | -      |             | <b></b> |  |
|          | Jun-19 | Jun-20 | Jun-21 | Jun-22      | Jun-23  |  |
|          |        | -NPAT  |        | Total Reven | nue     |  |



|   | Atlantic & Pacific Packaging Company Limited<br>Statement of Cash Flows - for the financial year ended 30th June |                          |                      |              |              |  |  |  |
|---|--|--------------------------|----------------------|--------------|--------------|--|--|--|
| Statement of Cash                         | 2019   | nancial year end<br>2020 | ed 30th June<br>2021 | 2022         | 2023         |  |  |  |
|   | 2013   |                          | nflows (Outflows     |              | 2023         |  |  |  |
| Cash flows from operating activities      | Ś  | s                        | s                    | s,<br>S      | Ś            |  |  |  |
| Receipts from customers                   | 14,638,000   | 15,397,000               | 13,820,000           | 15,657,000   | 20,179,000   |  |  |  |
| Payment to supplies and employees         | (12,293,000)   | (10,727,000)             | (10,472,000)         | (15,050,000) | (18,669,000) |  |  |  |
| Dividend received                         | (12,255,000)   | (10,727,000)             | (10,472,000)         | (13,050,000) | (10,005,000) |  |  |  |
| Interest received                         |  | -                        |                      |              |              |  |  |  |
| Borrowing costs                           | (109.000)  | (109.000)                | (116.000)            | (133.000)    | (83.000)     |  |  |  |
| Income tax paid                           | (284,000)  | (273,000)                | (219,000)            | (446,000)    | (6,000)      |  |  |  |
| Insurance Proceeds                        | (204,000)  | (273,000)                | (215,000)            | (440,000)    | (0,000)      |  |  |  |
| Net Vat Paid                              |  |                          |                      |              |              |  |  |  |
| Payments relating to extraord. item       |  |                          |                      |              |              |  |  |  |
| Fayments relating to extraord, item       |  |                          |                      | -            |              |  |  |  |
| Net cash provided by operating activities | 1,952,000  | 4,288,000                | 3,013,000            | 28,000       | 1,421,000    |  |  |  |
| Cash flows from investing activities      |  |                          |                      |              |              |  |  |  |
| Purchase of investments                   | -  | -                        | -                    | -            | -            |  |  |  |
| Fixed asset acquisitions                  | (407,000)  | (931,000)                | (293,000)            | (1,686,000)  | (1,152,000)  |  |  |  |
| Proceeds from sale of fixed assets        | 46,000   | 24,000                   | -                    | -            | -            |  |  |  |
| Interest received on investment           | -  | -                        | -                    | -            | -            |  |  |  |
| Interest received                         | 61,000   | 30,000                   | 131,000              | 154,000      | 57,000       |  |  |  |
| Proceeds from sale of shares              | -  | -                        | -                    | -            | -            |  |  |  |
| Net cash provided by investing activities | (300,000)  | (877,000)                | (162,000)            | (1,532,000)  | (1,095,000)  |  |  |  |
| Cash flows from financing activities      |  |                          |                      |              |              |  |  |  |
| Proceeds from issue of shares             | -  | -                        | -                    | -            | -            |  |  |  |
| Proceeds from borrowings                  | -  | -                        | -                    | -            | -            |  |  |  |
| Repayment of principal lease liabilities  | -  | (444,000)                | (464,000)            | (457,000)    | (466,000)    |  |  |  |
| Dividends paid                            | (440,000)  | (440,000)                | (440,000)            | (440,000)    | (440,000)    |  |  |  |
| Interest Received                         | -  | -                        | -                    | -            | -            |  |  |  |
| Net cash provided by financing activities | (440.000)  | (004.000)                | (004.000)            | (007.000)    | (000,000)    |  |  |  |
|   | (440,000)  | (884,000)                | (904,000)            | (897,000)    | (906,000)    |  |  |  |
| Net increase (decrease) in cash held      | 1,212,000  | 2,527,000                | 1,947,000            | (2,401,000)  | (580,000)    |  |  |  |
| Cash at beginning of year                 | (1,606,000)  | (394,000)                | 2,133,000            | 4,080,000    | 1,679,000    |  |  |  |
| Effects of exchange rate changes on cash  |  |                          |                      |              |              |  |  |  |
| Cash at end of year                       | (394,000)  | 2,133,000                | 4,080,000            | 1,679,000    | 1,099,000    |  |  |  |

| Profitability & Return Ratios |        |        |        |        |        |
|-------------------------------|--------|--------|--------|--------|--------|
| Year to                       | Jun-19 | Jun-20 | Jun-21 | Jun-22 | Jun-23 |
| Return on Equity (%)          | 26.66  | 22.14  | 19.67  | 8.94   | 6.39   |
| Return on Assets (%)          | 25.90  | 21.62  | 21.69  | 7.86   | 10.70  |
| EBIT Margin (%)               | 15.32  | 16.70  | 17.04  | 6.62   | 7.52   |
| Net Profit Margin (%)         | 13.52  | 14.60  | 15.36  | 6.22   | 3.83   |

| Liquidity & Working Capital Ratios |        |        |        |        |        |  |
|------------------------------------|--------|--------|--------|--------|--------|--|
| Year to                            | Jun-19 | Jun-20 | Jun-21 | Jun-22 | Jun-23 |  |
| Current Ratio (times)              | 4.08   | 2.94   | 3.18   | 2.94   | 4.37   |  |
| Quick Ratio (times)                | 2.91   | 1.42   | 1.76   | 1.36   | 1.92   |  |
| Inventory turnover (times)         | 6.39   | 4.95   | 3.78   | 3.60   | 3.93   |  |
| Days Stock Held (days)             | 57     | 74     | 97     | 101    | 93     |  |
| Days Debtors (days)                | 25     | 17     | 16     | 22     | 22     |  |
| Days Creditors (days)              | 10     | 16     | 34     | 41     | 31     |  |
| Solvency Ratio                     | 2.21   | 0.73   | 0.69   | 0.46   | 0.54   |  |

| Capital & Debt Structure Ratios |        |         |          |         |        |  |
|---------------------------------|--------|---------|----------|---------|--------|--|
| Year to                         | Jun-19 | Jun-20  | Jun-21   | Jun-22  | Jun-23 |  |
| Net Debt to Equity (%)          | 5.18   | (18.23) | (32.21)  | (11.15) | (9.22) |  |
| Gearing (%)                     | 16.95  | 40.37   | 38.06    | 35.46   | 26.35  |  |
| Debt to Gross Cashflow (yrs)    | 0.20   | -       | 0.19     | 14.21   | 0.01   |  |
| Interest Cover ( times)         | 47.85  | 29.51   | (158.67) | (52.00) | 56.88  |  |

| Market Performance Ratios   |        |        |        |        |        |
|-----------------------------|--------|--------|--------|--------|--------|
| Year to                     | Jun-19 | Jun-20 | Jun-21 | Jun-22 | Jun-23 |
| Earning Per Share (cents)   | 25.34  | 25.46  | 26.81  | 12.84  | 9.43   |
| Price/Earning Ratio (times) | 6.31   | 6.87   | 7.31   | 26.48  | 30.88  |
| Dividend Per Share (cents)  | 0.055  | 0.055  | 0.055  | 0.055  | 0.055  |
| Dividend Yield (%)          | 3.44   | 3.14   | 2.81   | 1.62   | 1.89   |
| NT Asset Per Share (\$)     | 0.95   | 1.15   | 1.36   | 1.44   | 1.48   |
| Cashflow Per Share (\$)     | 0.24   | 0.54   | 0.377  | 0.004  | 0.178  |

| Stock Market Information    |        |         |        |        |        |  |
|-----------------------------|--------|---------|--------|--------|--------|--|
| Year to                     | Jun-19 | Jun-20  | Jun-21 | Jun-22 | Jun-23 |  |
| Last Trade Price            | 1.60   | 1.75    | 1.96   | 3.40   | 2.91   |  |
| 52 Week: Low (\$)           | 1.22   | 1.60    | 1.65   | 1.96   | 2.91   |  |
| High (\$)                   | 1.60   | 1.75    | 1.96   | 3.45   | 3.40   |  |
| No of Trades                | 12     | 8       | 25     | 32     | 14     |  |
| Volume of Share Traded      | 19,543 | 60,278  | 13,410 | 10,111 | 10,561 |  |
| Value of Shares Traded      | 27,762 | 100,158 | 23,355 | 29,312 | 32,900 |  |
| Market Capitalisation (\$m) | 12.80  | 14.00   | 15.68  | 27.20  | 23.28  |  |



