

**COMMUNICATIONS FIJI LIMITED (CFL) FINANCIAL ANALYSIS FOR THE YEARS ENDING 31<sup>ST</sup> DECEMBER 2015 - 2019**

Communications Fiji Limited					
Statement of Financial Performance - for the financial year ended 31st December					
	2015	2016	2017	2018	2019
	\$	\$	\$	\$	\$
Revenue	12,227,176	11,281,534	11,609,894	12,286,547	12,361,471
Other Operating revenue	1,368,377	1,226,324	1,397,361	1,542,626	1,171,365
<b>Total Revenue</b>	<b>13,595,553</b>	<b>12,507,858</b>	<b>13,007,255</b>	<b>13,829,173</b>	<b>13,532,836</b>
Net profit before tax	809,517	(244,512)	3,411,183	3,483,544	2,684,759
Income tax Expense (Benefit)	(645,996)	1,090,933	488,249	539,755	450,749
<b>Net Profit after tax</b>	<b>1,455,513</b>	<b>(1,335,445)</b>	<b>2,922,934</b>	<b>2,943,789</b>	<b>2,234,010</b>
Extraordinary item after tax	-	-	-	-	-
<b>Net Profit after tax &amp; Extraordinary item</b>	<b>1,455,513</b>	<b>(1,335,445)</b>	<b>2,922,934</b>	<b>2,943,789</b>	<b>2,234,010</b>
OEI in net profit and extraordinary items after income	-	-	-	-	-
<b>Net profit after Extraord. items and Income tax attributable to members of the company</b>	<b>1,455,513</b>	<b>(1,335,445)</b>	<b>2,922,934</b>	<b>2,943,789</b>	<b>2,234,010</b>
Retained Profit at Beginning	7,303,450	8,332,003	6,711,918	7,749,112	9,625,501
<b>Total available for appropriation</b>	<b>8,758,963</b>	<b>6,996,558</b>	<b>9,634,852</b>	<b>10,692,901</b>	<b>11,859,511</b>
Ordinary dividend provided for	426,960	284,640	1,885,740	1,067,400	711,600
Preference dividend provided for	-	-	-	-	-
Transfer to general reserves	-	-	-	-	-
Total appropriations	426,960	284,640	1,885,740	1,067,400	711,600
<b>Retained profit at year end</b>	<b>8,332,003</b>	<b>6,711,918</b>	<b>7,749,112</b>	<b>9,625,501</b>	<b>11,147,911</b>

Communications Fiji Limited					
Statement of Financial Position - for the financial year ended 31st December					
	2015	2016	2017	2018	2019
	\$	\$	\$	\$	\$
<b>Current Assets</b>					
Cash Assets	432,845	1,405,902	2,055,770	1,069,433	813,196
Trade receivables	2,453,793	2,076,779	2,200,227	2,032,119	2,674,905
Other receivables (From Related Parties)	-	-	-	-	-
Inventories	4,734	-	7,805	-	-
Short-term investment	-	-	-	-	820,272
Other assets	410,852	658,924	451,221	374,426	500,927
<b>Total current assets</b>	<b>3,302,224</b>	<b>4,141,605</b>	<b>4,715,023</b>	<b>3,475,978</b>	<b>4,809,300</b>
<b>Non-currents assets</b>					
Property, plant and equipment	6,101,226	5,957,360	5,961,133	6,640,334	6,496,601
Investment in associates & joint ventures	1,970,953	2,036,629	2,039,643	2,404,097	2,905,617
Term deposit	-	-	-	-	-
Future income tax benefit	1,022,826	73,856	95,916	35,463	34,908
Intangible assets	1,560,799	1,469,767	1,418,142	1,385,009	1,360,369
Other (Financial Assets/Right-of-use assets)	591,884	591,884	-	1,792,782	2,125,512
<b>Total non-current assets</b>	<b>11,247,688</b>	<b>10,129,496</b>	<b>9,514,834</b>	<b>12,257,685</b>	<b>12,923,007</b>
<b>Total Assets</b>	<b>14,549,912</b>	<b>14,271,101</b>	<b>14,229,857</b>	<b>15,733,663</b>	<b>17,732,307</b>
<b>Current liabilities</b>					
Trade payables	1,147,845	1,183,840	114,761	250,634	139,607
Other payables and accruals	-	-	2,000,088	690,951	845,476
Current tax liabilities	61,393	-	-	-	-
Interest-bearing borrowings	484,274	973,215	607,453	674,036	855,580
Term loan - secured	-	-	-	-	-
Bank overdraft	-	-	-	-	202,027
Unsecured advance	-	-	-	-	-
Inter-company loan	-	-	-	-	-
Provisions	134,555	156,183	148,658	104,633	102,037
Other	-	-	-	-	-
<b>Total Current liabilities</b>	<b>1,828,067</b>	<b>2,313,238</b>	<b>2,870,960</b>	<b>1,720,254</b>	<b>2,144,727</b>
<b>Non-current liabilities</b>					
Term loan - secured	588,968	1,683,550	253,732	1,132,378	1,186,141
- unsecured	-	-	-	-	-
Unsecured advance	-	-	-	-	-
Inter-company loan	-	-	-	-	-
Deferred tax liabilities	167,342	134,605	137,704	84,182	72,119
Provisions	-	-	114,663	139,049	158,952
Other	101,879	113,964	-	-	-
<b>Total non-current liabilities</b>	<b>858,189</b>	<b>1,932,119</b>	<b>506,099</b>	<b>1,355,609</b>	<b>1,417,212</b>
<b>Total liabilities</b>	<b>2,686,256</b>	<b>4,245,357</b>	<b>3,377,059</b>	<b>3,075,863</b>	<b>3,561,939</b>
<b>NET ASSETS</b>	<b>11,863,656</b>	<b>10,025,744</b>	<b>10,852,798</b>	<b>12,657,800</b>	<b>14,170,368</b>
<b>Equity</b>					
Contributed equity	3,558,000	3,558,000	3,619,500	3,619,500	3,619,500
Reserves	(26,347)	(244,174)	(515,814)	(587,201)	(597,043)
Retained profits/accumulated losses	8,332,003	6,711,918	7,749,112	9,625,501	11,147,911
<b>Equity attributable to members</b>	<b>11,863,656</b>	<b>10,025,744</b>	<b>10,852,798</b>	<b>12,657,800</b>	<b>14,170,368</b>
<b>OEI in Controlled Entities</b>					
Contributed equity	-	-	-	-	-
Reserves	-	-	-	-	-
Retained profits/accumulated losses	-	-	-	-	-
<b>Total outside equity interest in controlled entities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL EQUITY</b>	<b>11,863,656</b>	<b>10,025,744</b>	<b>10,852,798</b>	<b>12,657,800</b>	<b>14,170,368</b>

Communications Fiji Limited					
Statement of Cash Flows - for the financial year ended 31st December					
	2015	2016	2017	2018	2019
	\$	\$	\$	\$	\$
<b>Cash flows from operating activities</b>					
Receipts from customers	13,367,753	12,534,273	12,746,834	13,897,716	12,872,456
Payment to suppliers and employees	(10,428,478)	(9,281,459)	(9,510,766)	(8,123,214)	(9,099,134)
Dividend received	-	-	-	-	-
Interest received	-	-	-	-	-
Borrowing costs	(81,420)	(95,727)	(143,660)	(221,040)	(158,363)
Income tax paid	(38,092)	(494,238)	(270,644)	(478,785)	(569,816)
Insurance Proceeds	-	-	-	-	-
Net Vat Paid	-	-	-	-	-
Payments relating to extraord. item	-	-	-	-	-
<b>Net cash provided by operating activities</b>	<b>2,819,763</b>	<b>2,662,849</b>	<b>2,821,764</b>	<b>5,074,677</b>	<b>3,045,143</b>
<b>Cash flows from investing activities</b>					
Investment in Joint Venture	(1,069,736)	(2,055,076)	-	-	(820,272)
Fixed asset acquisitions	(750,111)	(1,147,236)	(1,198,763)	(2,668,000)	(1,310,356)
Proceeds from sale of fixed assets & disposal of investment	1,739	103,830	28,370	85,070	130,017
Investment in term deposit	-	-	-	-	-
Dividends received	250,000	75,000	125,000	100,000	125,000
Proceeds from sale of shares	-	-	1,251,255	-	-
<b>Net cash provided by investing activities</b>	<b>(1,568,108)</b>	<b>(3,023,482)</b>	<b>205,862</b>	<b>(2,482,930)</b>	<b>(1,875,611)</b>
<b>Cash flows from financing activities</b>					
Advance to related parties	-	-	-	-	-
Proceeds from issue of shares	-	-	-	-	-
Proceeds from borrowings	-	2,055,076	-	-	-
Repayment of borrowings and Lease principal	(601,235)	(463,609)	(875,817)	(544,385)	(912,478)
Dividends paid	(426,960)	(284,640)	(711,600)	(2,241,540)	(711,600)
Interest Paid	-	-	(808,800)	(810,110)	-
<b>Net cash provided by financing activities</b>	<b>(1,028,195)</b>	<b>1,306,827</b>	<b>(2,396,217)</b>	<b>(3,596,035)</b>	<b>(1,624,078)</b>
<b>Net increase in cash held</b>	<b>223,460</b>	<b>946,194</b>	<b>631,409</b>	<b>(1,004,288)</b>	<b>(454,546)</b>
Cash at beginning of year	190,018	432,845	1,405,902	2,055,770	1,069,433
Effects of exchange rate changes on cash	19,367	26,863	18,459	17,951	(3,718)
<b>Cash at end of year</b>	<b>432,845</b>	<b>1,405,902</b>	<b>2,055,770</b>	<b>1,069,433</b>	<b>611,169</b>

Profitability & Return Ratios					
Year to	Dec-15	Dec-16	Dec-17	Dec-18	Dec-19
Return on Equity (%)	12.27	(13.32)	26.93	23.26	15.77
Return on Assets (%)	6.31	(1.16)	34.91	25.20	17.61
EBIT Margin (%)	7.29	(1.32)	30.47	28.04	22.93
Net Profit Margin (%)	11.90	(11.84)	25.18	22.34	18.07

Liquidity & Working Capital Ratios					
Year to	Dec-15	Dec-16	Dec-17	Dec-18	Dec-19
Current Ratio (times)	1.81	1.79	1.64	2.02	2.24
Quick Ratio (times)	1.80	1.79	1.64	2.02	2.48
Solvency Ratio	0.94	(0.06)	1.19	1.57	1.23

Capital & Debt Structure Ratios					
Year to	Dec-15	Dec-16	Dec-17	Dec-18	Dec-19
Net Debt to Equity (%)	5.40	12.48	(11.01)	5.82	10.10
Gearing (%)	26.07	49.62	35.79	27.29	27.81
Debt to Gross Cashflow (yrs)	0.38	1.00	0.31	0.36	0.74
Net Interest Cover (times)	10.94	(1.55)	27.97	17.49	18.93

Market Performance Ratios					
Year to	Dec-15	Dec-16	Dec-17	Dec-18	Dec-19
Earning Per Share (cents)	40.91	(37.53)	82.15	82.74	62.79
Price/Earning Ratio (times)	10.17	(11.59)	5.70	6.53	9.91
Dividend Per Share (cents)	12.00	8.00	0.53	0.30	0.20
Dividend Yield (%)	2.88	1.84	11.32	5.56	3.22
NT Asset Per Share (\$)	2.90	2.40	2.65	3.17	3.60
Cashflow Per Share (\$)	0.79	0.75	0.79	1.43	0.86

Stock Market Information					
Year to	Dec-15	Dec-16	Dec-17	Dec-18	Dec-19
Last Sale Price	4.16	4.35	4.68	5.40	6.22
52 Week: Low (\$)	4.10	4.14	4.35	4.68	5.40
High (\$)	4.16	4.35	4.68	5.40	6.22
No of Trades	9	29	4	28	33
Volume of Share Traded	25,465	191,718	32,191	42,080	43,091
Value of Shares Traded (\$)	105,413	810,839	146,631	210,947	255,340
Market Capitalisation (\$m)	14.80	15.48	16.65	19.21	22.13

