

KONTIKI FINANCE LIMITED (KFL) FINANCIAL ANALYSIS FOR THE YEARS ENDING 30 JUNE 2020 - 2024



Kontiki Finance Limited Statement of Financial Performance - for the financial year ended 30th June				Kontiki Finance Limited Statement of Cash Flows - for the financial year ended 30th June								
Statement of Financial	2020	2021	2022	2023	2024	2020 2021 2022 2023 2024						
	\$	\$	\$	\$	\$		2020	2021	LULL	2023	2024	
Revenue	30,245,944	30,780,585	26,214,658	25,239,563	,497,696	Cash flows from operating activities	Ś	Ś	Ś	Ś	Ś	
	00)_ 10)0 11			_0,_00,000	,,	Receipts from customers	- -	÷	÷ -	- -	÷	
Other Operating revenue	4,452,023	4,449,328	4,694,343	14,188,226	14,510,488	Payment to supplies and employees	(16,508,024)	(21,699,982)	(23,867,110)	(24,668,859)	(13,177,654)	
Total Revenue	34,697,967	35,229,913	30,909,001	39,427,789	45,008,184	Premium income received	3,264,377	983,736	1,279,333	4,120,968	4,892,462	
						Interest income received	41,343,515	42,065,917	35,494,373	33,754,194	35,916,281	
						Interest expense paid	(11,763,955)	(12,489,664)	(10,597,177)	(8,990,559)	(7,673,534)	
Net profit before tax	7,832,614	4,598,429	7,878,762	14,565,756	8,980,435	Net Customer loans granted	(34,690,828)	6,881,491	18,753,408	(12,372,546)	(22,924,064)	
						Income tax paid	(1,215,227)	(630,900)	(291,057)	(265,700)	(1,010,150)	
Profit after tax for the year from discontinued operations	-	-	-	-	265,550	Term Deposit received	53,658,655	287,958	(39,155,792)	38,141,038	(1,334,982)	
Income tax Expense (Benefit)	547,777	330,948	661,826	719,671	656,352	Payments for claims	(544,936)	(1,926,010)	(1,458,012)	(1,029,263)	(986,431)	
						Payments of claims handling		-	-	(96,250)		
Net Profit after tax	7,284,837	4,267,481	7,216,936	13,846,085	8,589,633	Payment of reinsurance	-	-	-	-	(54,545)	
						Interest paid on lease liabilities	(353,836)	(371,738)	(123,479)	(299,430)	(284,722)	
Extraordinary item after tax	-	-	-	-	-	Non interest income received	894,066	1,503,087	3,160,288	4,809,951	8,215,475	
						Net cash provided by operating activities	34,083,807	14,603,895	(16,805,225)	33,199,794	1,481,886	
Net Profit after tax & Extraordinary item	7,284,837	4,267,481	7,216,936	13,846,085	8,589,633	Net cash flows from operating activities from discontinued oper	-	-	-	-	358,937	
						Net cash provided by operating activities	34,083,807	14,603,895	(16,805,225)	33,199,794	1,840,823	
OEI in net profit and extraordinary items after income tax	-	-	-	-	-							
						Cash flows from investing activities						
Net profit after Extraord. items and Income tax	7,284,837	4,267,481	7,216,936	13,846,085	8,589,633	Purchase of investments	-	-	-	-	-	
attributable to members of the company						Fixed asset acquisitions	(1,414,554)	(75 <i>,</i> 586)	(2,141,423)	(5,356,225)	(2,003,087)	
Retained Profit at Beginning	11,831,257	14,376,374	14,039,305	18,471,788	25,812,047	Acquisition of intangible asset	(208,693)	(83,614)	(130,981)	(4,682,630)	(15,417,808)	
						Acquisition/sale of investment through P&L	(4,947,191)	1,535,769	116,757	(322,962)	6,617	
Total available for appropriation	19,116,094	18,643,855	21,256,241	32,317,873	34,401,680	Dividend received	53 <i>,</i> 699	67,513	89,994	123,258	147,375	
						Acquisition of debt financial instruments	(21,208,000)	1,760,000	6,245,000	(20,784,286)	(7,199,232)	
Ordinary dividend paid or provided for	(4,739,720)	(4,604,550)	(2,784,453)	(6,505,826)	(5,131,926)	Payments for Corporate Bond	-	-	-	(410,000)	(4,000,000)	
Impact of adopting IFRS 9	-	-	-	-	-	Acquisition of Subsidiaries	-	-	-	(2,596,937)	-	
Transfer to general reserves	-	-	-	-	-	Proceeds from issuance of corporate bond	2,600,000	17,400,000	-	52,185,434	-	
						Proceeds from sale of plant & equipment	84,351	147,452	20,249	4,529	34,641	
Total appropriations	(4,739,720)	(4,604,550)	(2,784,453)	(6,505,826)	(5,131,926)							
						Net cash provided by investing activities	(25,040,388)	20,751,534	4,199,596	18,160,181	(28,431,494)	
Retained profit at year end	14,376,374	14,039,305	18,471,788	25,812,047	29,269,754	Net cash flows from investing activities from discontinued operation	-	-	-	-	16,719	

Kontiki Finance Limited								
Statement of Fina	ancial Position - for the							
	2020	2021	2022	2023	2024			
	\$	\$	\$	\$	\$			
Current Assets								
Cash Assets	12,245,511	42,649,575	26,078,924	70,468,847	37,930,369			
Financial Asset held for Trading	-	-	-	6,037,513	5,934,861			
Receivable from customers	-	-	-	-	-			
Prepayments & Other assets	2,660,779	6,324,403	3,586,853	2,694,610	3,527,216			
Current tax asset	-	-	31,869	243,464	-			
Total current assets	14,906,290	48,973,978	29,697,646	79,444,434	47,392,446			
Non-currents assets								
Receivable from customers	153,733,993	139,900,325	128,928,889	151,285,000	171,916,408			
Property, plant and equipment	2,329,647	1,764,776	3,067,429	12,154,040	9,644,767			
Financial Investments - held to maturity	77,033,000	75,273,000	69,028,000	37,626,852	44,928,736			
Investment at Fair Value through P&L	6,531,238	5,803,448	6,022,541	8,510,533	12,227,083			
Deferred tax assets	1,187,007	1,803,298	1,050,096	1,061,516				
Intangible assets	648,592	470,332	1,050,096 386,104	1,061,516	2,141,707 9,440,155			
Right-of-use assets	6,786,270	5,598,163	3,564,141	3,737,000	1,974,055			
Total non-current assets	248,249,747	230,613,342	212,047,200	215,952,678	252,272,911			
Total Assets	263,156,037	279,587,320	241,744,846	295,397,112	299,665,357			
	203,130,037	273,307,320	241,744,040	233,337,112	233,003,337			
Current liabilities								
Due to customers	96,131,636	106,473,939	75,090,447	127,643,796	131,584,610			
Trade & other payables	2,058,859	2,239,928	1,796,985	8,075,574	13,196,023			
Current tax liabilities	23,133	339,472	-	-	445,836			
Unearned premium	9,345,090	7,683,976	7,112,609	9,062,696	12,059,566			
Provisions	949,696	1,319,127	1,304,755	985,150	-			
Employee benefit	31,285	126,916	178,189	222,224	273,682			
Other	51,205	120,510	170,105		273,002			
Total Current liabilities	108,539,699	118,183,358	85,482,985	145,989,440	157,559,717			
	108,555,055	110,105,550	174,166,341	212,307,378	137,333,717			
Non-current liabilities			45,237,452	61,022,378				
	116 002 520	106 848 104			70 207 706			
Due to customers Debt issued & other borrowed funds	116,902,539 2,600,000	106,848,194 20,000,000	99,075,894 20,000,000	84,663,582 19,590,000	79,387,786 15,590,000			
Lease liabilities	6,959,677	5,902,342	3,843,553	4,193,952	2,321,701			
Total non-current liabilities	126,462,216	132,750,536	122,919,447	108,447,534	97,299,487			
Total liabilities	235,001,915	250,933,894	208,402,432	254,436,974	254,859,204			
NET ASSETS	28,154,122	28,653,426	33,342,414	40,960,138	44,806,153			
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Equity								
Contributed equity	13,777,748	14,614,121	14,870,626	15,060,578	15,551,538			
Reserves		,=,	,e / e,e =	87,513	(15,139)			
Retained profits/accumulated losses	14,376,374	14,039,305	18,471,788	25,812,047	29,269,754			
Equity attributable to members	28,154,122	28,653,426	33,342,414	40,960,138	44,806,153			
		_2,000,120		,	.,,100			
OEI in Controlled Entities								
Contributed equity		-	-	-	-			
Reserves		-	-	-	-			
Retained profits/accumulated losses		-	-	-	-			
Total outside equity interest in controlled entities	- 1	-	-	-	-			
TOTAL EQUITY	28,154,122	28,653,426	33,342,414	40,960,138	44,806,153			

	5,204,577	505,750	1,275,555	4,120,500	4,052,402
Interest income received	41,343,515	42,065,917	35,494,373	33,754,194	35,916,281
Interest expense paid	(11,763,955)	(12,489,664)	(10,597,177)	(8,990,559)	(7,673,534)
Net Customer loans granted	(34,690,828)	6,881,491	18,753,408	(12,372,546)	(22,924,064)
Income tax paid	(1,215,227)	(630,900)	(291,057)	(265,700)	(1,010,150)
Term Deposit received	53,658,655	287,958	(39,155,792)	38,141,038	(1,334,982)
Payments for claims	(544,936)	(1,926,010)	(1,458,012)	(1,029,263)	(986,431)
Payments of claims handling	-	-	-	-	(96,250)
Payment of reinsurance	-	-	-	-	(54,545)
Interest paid on lease liabilities	(353,836)	(371,738)	(123,479)	(299,430)	(284,722)
Non interest income received	894,066	1,503,087	3,160,288	4,809,951	8,215,475
Net cash provided by operating activities	34,083,807	14,603,895	(16,805,225)	33,199,794	1,481,886
Net cash flows from operating activities from discontinued oper	-	-	-	-	358,937
Net cash provided by operating activities	34,083,807	14,603,895	(16,805,225)	33,199,794	1,840,823
Cash flows from investing activities					
Purchase of investments	-	-	-	-	-
Fixed asset acquisitions	(1,414,554)	(75,586)	(2,141,423)	(5,356,225)	(2,003,087)
Acquisition of intangible asset	(208,693)	(83,614)	(130,981)	(4,682,630)	(15,417,808)
Acquisition/sale of investment through P&L	(4,947,191)	1,535,769	116,757	(322,962)	6,617
Dividend received	53,699	67,513	89,994	123,258	147,375
Acquisition of debt financial instruments	(21,208,000)	1,760,000	6,245,000	(20,784,286)	(7,199,232)
Payments for Corporate Bond	-	-	-	(410,000)	(4,000,000)
Acquisition of Subsidiaries	-	_	-	(2,596,937)	-
Proceeds from issuance of corporate bond	2,600,000	17,400,000	-	52,185,434	-
Proceeds from sale of plant & equipment	84,351	147,452	20,249	4,529	34,641
Net cash provided by investing activities	(25,040,388)	20,751,534	4,199,596	18,160,181	(28,431,494)
Net cash flows from investing activities from discontinued opera		20,731,334	4,199,590	18,100,181	16,719
Net cash provided by investing activities	(25,040,388)	-	4,199,596	-	(28,414,775)
Net cash provided by investing activities	(23,040,388)	20,751,534	4,155,556	18,160,181	(20,414,775)
Cash flows from financing activities					
Proceeds from issue of shares	984,467	836,373	256,505	633,275	490,960
Dividends paid	(4,739,720)	(4,604,550)	(2,784,453)	(6,505,826)	(5,131,926)
Lease payments	(1,043,750)	(1,183,188)	(1,437,074)	(654,178)	(958 <i>,</i> 442)
Share buy-back	-	-	-	(443,323)	-
Net cash provided by financing activities	(4,799,003)	(4,951,365)	(3,965,022)	(6,970,052)	(5,599,408)
Net cash flows from financing activities from discontinued operation	-	-	-	-	(365,118)
Net cash provided by financing activities	(4,799,003)	(4,951,365)	(3,965,022)	(6,970,052)	(5,964,526)
Net increase in cash held	4,244,416	30,404,064	(16,570,651)	44,389,923	(32,538,478)
Cash at beginning of year	8,001,095	12,245,511	42,649,575	26,078,924	70,468,847
Effects of exchange rate changes on cash	-	-	-	-	-
Cash at end of year	12,245,511	42,649,575	26,078,924	70,468,847	37,930,369
	rofitability <u>C. Datu</u>	rn Batios			
P	rofitability & Retu	rn Ratios			

l	Profitability & Return Ratios								
	Year	Jun-20	Jun-21	Jun-22	Jun-23	Jun-24			
	Return on Equity (%)	25.87	14.89	21.64	33.80	19.17			
	Return on Assets (%)	4.50	2.84	5.37	7.78	4.14			
	EBIT Margin (%)	25.90	14.94	30.05	57.71	29.45			
	Net Profit Margin (%)	24.09	13.86	27.53	54.86	28.16			
	Management Expense Ratio	49.74	44.57	53.20	42.61	47.54			

Liquidity & Working Capital Ratios								
Year	Jun-20	Jun-21	Jun-22	Jun-23	Jun-24			
Loan to Deposit Ratio (LDR)	72.16	65.58	74.03	71.26	81.49			
Asset Turnover Ratio	0.13	0.11	0.10	0.09	0.10			

Capital & Debt Structure Ratios							
Year	Jun-20	Jun-21	Jun-22	Jun-23	Jun-24		
Capital Adequacy Ratio (%)	16.00	22.00	27.00	25.00	20.00		

Market Performance Ratios								
Year	Jun-20	Jun-21	Jun-22	Jun-23	Jun-24			
Earning Per Share (cents)	7.93	4.60	7.76	14.86	9.17			
Price/Earning Ratio (times)	12.35	27.17	14.69	7.20	12.10			
Dividend Per Share (cents)	0.05	0.05	0.03	0.07	0.05			
Dividend Yield (%)	4.59	3.60	2.63	6.53	4.94			
NT Asset Per Share (\$)	0.30	0.30	0.35	0.42	0.38			
Cashflow Per Share (\$)	0.37	0.16	(0.18)	0.36	0.02			

Stock Market Information								
Year to	Jun-20	Jun-21	Jun-22	Jun-23	Jun-24			
Last Trade Price	0.98	1.25	1.14	1.07	1.11			
52 Week: Low (\$)	0.97	0.79	0.90	0.91	1.00			
High (\$)	1.30	1.30	1.25	1.16	1.16			
No of Trades	185	215	151	116	158			
Volume of Share Traded	2,534,208	3,269,883	587,449	2,480,402	1,328,319			
Value of Shares Traded (\$)	2,810,117	2,858,317	631,284	2,333,679	1,393,963			
Market Capitalisation (\$m)	89.98	115.94	106.00	99.51	103.93			





